## **ATTACHMENT J-7**

## THIS FORM SHALL BE SUBMITTED (10) DAYS PRIOR TO PROPOSAL DUE DATE

## 1. SMALL BUSINESS UTILIZATION

(a) Small Business Subcontracting All offerors shall provide their proposed Small Business Subcontracting Plan Goals in the format shown below. An example and instructions on how to complete the table is shown in Section L.17

SMALL BUSINESS SUBCONTRACTING PLAN GOALS					
	Column A	Column B	Column C		
	Contract Value Goal		Subcontract Value		
			Goal		
Category	<b>Percent of Contract</b>	Dollar Value	Percent of		
	Value		Subcontracting Value		
Large Business Concerns					
Small Business Concerns					
TOTAL					
The following small business subcategories do not necessarily add up to the percentage and					
dollar amount in the "Small Business Concerns" category above, since some small businesses					
do not fall into any of the subcategories below, while others will fall into more than one					
subcategory below.					
Women Owned Small					
Business Concerns					
Small Disadvantaged					
<b>Business Concerns</b>					
Veteran Owned Small					
<b>Business Concerns</b>					
Service-Disabled Veteran-					
Owned Small Business					
Concerns					
<b>HUBZone Small Business</b>					
Concerns					
Historically Black					
Colleges and Universities					

It is recommended that Offerors first complete Column B by entering the dollar amount the Offeror proposes to subcontract to each business category and subcategory.

To complete Column A, divide the dollar amount in Column B by the **total offered price of the proposal** (that is, total contract value). In the example above, Column A for Veteran Owned Business Concerns = \$2,500,000 divided by \$100,000,000, or 2.5%.

To complete column C, divide the corresponding amount in Column B by the amount in the "Total Dollars to be Subcontracted" cell in Column B. In the example above,

Column C for Women-Owned Small Businesses = \$9,000,000 divided by \$50,000,000, or 18%.

Note: the "Total Dollars to be Subcontracted" amount in Column C will always be that category divided by itself (100% if any dollars are subcontracted).

[Paragraph (2) of this section on "Commitment to the Small Business Program" requirements may be tailored to better fit the requirements of the procurement.]

**(b)** Commitment to the Small Business Program All Offerors shall provide the following information as requested in Section L.16, Small Business Utilization, para (b).

Brief Description of work to be performed by small business.	Is the work High Technology Yes / No	Name of Sub-contractor performing work	Extent of Commitment Enforceable or Non- enforceable

## (c) SUBCONTRACTING PLAN (LARGE BUSINESS ONLY)

Large Businesses are required to submit a Small Business Subcontracting Plan as required under FAR 52.219-9 Alternate II. The plan shall describe the work that will be performed by the small business subcontractors and provide rational to substantiate the proposed goals. The Subcontracting Plan shall be part of the contract and updated as appropriate during the life of the contract.